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**FINANCIAL INFORMATION**  
QUARTER END REPORT  
June 30, 2016

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**VIRTRA SYSTEMS, INC.**

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## OTC PINK DISCLOSURE OBLIGATIONS

### NAME OF THE ISSUER AND ITS PREDECESSORS (WITHIN PAST FIVE YEARS)

VirTra Systems, Inc.

### ADDRESS OF THE ISSUER'S PRINCIPAL EXECUTIVE OFFICES

7970 S. Kyrene Rd.  
Tempe, AZ 85284  
Telephone (480) 968-1488  
[www.virtra.com](http://www.virtra.com)

### SECURITY INFORMATION

Trading Symbol: VTSI  
CUSIP: 92827K 10 3

#### **Exact title and class of securities outstanding:** VIRTRA SYSTEMS, INC. PREFERRED STOCK

Par or Stated Value: \$0.005  
Total shares authorized: 2,000,000 as of: June 30, 2016  
Total shares outstanding: 0 as of: June 30, 2016

#### VIRTRA SYSTEMS, INC. COMMON STOCK

Par or Stated Value: \$0.005  
Total shares authorized: 500,000,000 as of: June 30, 2016  
Total shares outstanding: 158,250,045 as of: June 30, 2016

#### **Transfer Agent**

Continental Stock and Transfer & Trust Company  
17 Battery Place, 8th Floor  
New York, NY 10004 Telephone (212) 509-4000  
Fax (212) 616-7610

Continental Stock and Transfer & Trust Company is registered under the Exchange Act. Its regulatory authority is the Securities and Exchange Commission and the Banking Commission of New York.

#### **Restrictions on the transfer of security**

VirTra was previously a shell company; therefore the exemption offered pursuant to Rule 144 is not available. Anyone who has purchased or will purchase securities directly or indirectly from us or any of our affiliates in a transaction or chain of transactions not involving a public offering cannot sell such securities in an open market transaction.

#### **Describe any trading suspension orders issued by the SEC in the past 12 months:**

None.

### ISSUANCE HISTORY

December 31, 2013	158,285,045		Total number of shares outstanding
April 02, 2015	(35,000)	\$5,596.50	Common stock shares canceled
<hr/>			
June 30, 2016	158,250,045		Total number of shares outstanding

# FINANCIAL STATEMENTS

## VIRTRA SYSTEMS, INC. CONDENSED BALANCE SHEETS

	<b>June 30, 2016</b>	<b>December 31, 2015</b>
<b>ASSETS</b>	<b>(unaudited)</b>	<b>(audited)</b>
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 4,069,055	\$ 3,317,020
Accounts receivable, net	3,463,950	2,346,141
Inventory	973,127	902,642
Prepaid expenses and other current assets	264,154	51,620
Total current assets	8,770,286	6,617,423
Property and equipment, net	641,203	516,005
Investment in Modern Round	136,579	136,579
<b>TOTAL ASSETS</b>	<b>\$ 9,548,068</b>	<b>\$ 7,270,007</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable	\$ 534,192	\$ 508,358
Accrued compensation and related costs	299,474	467,881
Accrued expenses and other current liabilities	160,539	238,347
Deferred revenue	1,547,798	1,523,841
Total current liabilities	2,542,003	2,738,427
Long-term liabilities:		
Accrued rent liability	142,483	159,941
Total liabilities	2,684,486	2,898,368
Commitments and contingencies		
<b>STOCKHOLDERS' EQUITY</b>		
Preferred stock \$0.005 par value; 2,000,000 shares authorized; no shares issued or outstanding as of June 30, 2016 and December 31, 2015	-	-
Common stock \$0.005 par value; 500,000,000 shares authorized; 158,250,045 shares issued and 158,250,045 shares outstanding as of June 30, 2016 and December 31, 2015	791,466	791,466
Additional paid-in capital	13,416,517	13,352,527
Treasury stock at cost, 43,200 common shares as of June 30, 2016 and December 31, 2015, respectively	(2,981)	(2,981)
Accumulated deficit	(7,341,420)	(9,769,373)
Total stockholders' equity	6,863,582	4,371,639
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ 9,548,068</b>	<b>\$ 7,270,007</b>

The accompanying notes are an integral part of the financial statements.

**VIRTRA SYSTEMS, INC.**  
**CONDENSED STATEMENTS OF OPERATIONS**  
For Three and Six Months Ended June 30, 2016 and 2015  
(unaudited)

	<u>Three Months Ended</u>		<u>Six Months Ended</u>	
	<u>June 30, 2016</u>	<u>June 30, 2015</u>	<u>June 30, 2016</u>	<u>June 30, 2015</u>
<b>REVENUES</b>				
Net sales	\$ 3,375,967	\$ 3,109,976	\$ 9,608,260	\$ 5,694,772
Cost of sales	<u>1,410,700</u>	<u>1,425,712</u>	<u>3,511,725</u>	<u>2,498,263</u>
Gross profit	1,965,267	1,684,264	6,096,535	3,196,509
<b>OPERATING EXPENSES</b>				
General and administrative expenses	<u>1,864,110</u>	<u>1,424,992</u>	<u>3,606,158</u>	<u>2,887,410</u>
Income from operations	<u>101,157</u>	<u>259,272</u>	<u>2,490,377</u>	<u>309,099</u>
<b>OTHER INCOME (EXPENSE)</b>				
Other income	12,033	136	12,550	137,273
Other expense	<u>(9,771)</u>	<u>-</u>	<u>(9,771)</u>	<u>(2,064)</u>
Net other income (expense)	<u>2,262</u>	<u>136</u>	<u>2,779</u>	<u>135,209</u>
Income before income taxes	103,419	259,408	2,493,156	444,308
Income tax expense	<u>31,963</u>	<u>19,542</u>	<u>65,203</u>	<u>19,542</u>
<b>NET INCOME</b>	<u>\$ 71,456</u>	<u>\$ 239,866</u>	<u>\$ 2,427,953</u>	<u>\$ 424,766</u>
Basic and diluted weighted average shares outstanding	158,250,045	158,250,045	158,250,045	158,250,045
Basic and diluted income per share	\$ 0.00	\$ 0.00	\$ 0.02	\$ 0.00

The accompanying notes are an integral part of the financial statements.

**VIRTRA SYSTEMS, INC.**  
**CONDENSED STATEMENTS OF CASH FLOWS**  
(unaudited)

	<b>For Six Months Ended</b>	
	<b>June 30, 2016</b>	<b>June 30, 2015</b>
Cash flows from operating activities:		
Net income	\$ 2,427,953	\$ 424,766
Adjustments to reconcile net income to net cash provided (used) in operating activities		
Depreciation and amortization	78,719	93,512
Stock-based compensation	63,990	73,444
Changes in operating assets and liabilities:		
Accounts receivable	(1,117,809)	(941,931)
Inventory	(70,485)	(414,400)
Prepaid expenses and other current assets	(212,534)	1,754
Accounts payable and other accrued expenses	(220,382)	360,917
Deferred revenue	23,957	(3,098)
Net cash provided/(used) by operating activities	973,409	(405,036)
Cash flows from investing activities:		
Investment in Modern Round	-	(136,579)
Purchase of property and equipment	(221,374)	(205,951)
Net cash used in investing activities	(221,374)	(342,530)
Cash flows from financing activities:		
Proceeds from line of credit	-	-
Repayments of line of credit	-	-
Net cash used in financing activities	-	-
Net increase in cash	752,035	(747,566)
Cash, beginning of period	3,317,020	1,912,729
Cash, end of period	\$ 4,069,055	\$ 1,165,163
Supplemental Information:		
Cash paid for:		
Interest	\$ -	\$ -
Taxes	\$ 142,413	\$ 19,542
Noncash investing and financing activities:		
Receipt of Modern Round equity	\$ -	\$ 136,579

The accompanying notes are an integral part of the financial statements.

**VIRTRA SYSTEMS, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**(UNAUDITED)**

**Note 1. Significant Accounting Policies**

***Organization and Business Operations***

VirTra Systems, Inc. (the “Company” or “VirTra”) is engaged in the sale and development of judgmental use of force training simulators and firearms training simulators for law enforcement, military and commercial uses. The Company sells simulators and related products worldwide through a direct sales force and international distribution partners. The original business started in 1993 as Ferris Productions, Inc. In September 2001, Ferris Productions, Inc. merged with GameCom, Inc. to ultimately become VirTra Systems, Inc., a Texas Corporation. The corporate office is located in Tempe, Arizona. All transactions are denominated in US dollars.

***Basis of Presentation and Use of Estimates***

The Company’s financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”). The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant accounting estimates in these financial statements include valuation assumptions for share-based payments, allowance for doubtful accounts receivable, inventory reserves, accrual for warranty reserves, the carrying value of long-lived assets, income tax valuation allowances, the carrying value of cost basis investments and capitalization of labor and overhead to inventory for work in progress. Actual results could differ significantly from those estimates.

***Fair Value of Financial Instruments***

The fair value of financial instruments approximates their carrying values at June 30, 2016 and December 31, 2015 due to their short maturities. These financial instruments consist of cash and cash equivalents, accounts receivable, accounts payable, and accrued liabilities.

***Cash and Cash Equivalents***

The Company considers all highly liquid investments with a maturity of 90 days or less at the time of purchase to be cash equivalents.

***Accounts Receivable and Allowance for Doubtful Accounts***

The Company recognizes an allowance for losses on accounts receivable based on an analysis of historical bad debt experience, current receivables aging, and expected future write-offs, as well as an assessment of specific identifiable customer accounts considered at risk or uncollectible. Accounts receivable are charged off after all reasonable collection efforts have been taken. As of June 30, 2016 and December 31, 2015, the company recorded an allowance for doubtful accounts of \$60,630 and \$59,266, respectively. Accounts receivable are non-interest bearing and are generally unsecured.

***Inventories***

Inventories are stated at the lower of cost or market with cost being determined on the first-in, first-out method. Work in progress and finished goods inventory includes an allocation for capitalized labor and overhead. The Company routinely evaluates the carrying value of inventory and provides reserves when appropriate to reduce inventory to the lower of cost or market to reflect estimated net realizable value. As of June 30, 2016 and December 31, 2015, management has determined all inventory is salable at prices greater than cost and accordingly, no reserve has been recognized.

**VIRTRA SYSTEMS, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**(UNAUDITED)**

***Property and Equipment***

Property and equipment are carried at cost, net of depreciation. Gains or losses related to retirements or disposition of fixed assets are recognized in operations in the period incurred. Costs of normal repairs and maintenance are charged to expense as incurred, while betterments or renewals are capitalized. Depreciation commences at the time the assets are placed in service. Depreciation is provided using the straight-line method over the estimated economic lives of the assets or for leasehold improvements, over the shorter of the estimated useful life or the remaining lease term, which are summarized as follows:

Computer equipment.....	3 - 5 years
Furniture and office equipment.....	5 - 7 years
Leasehold improvements.....	7 years

***Revenue Recognition and Deferred Revenue***

Net revenues include sales of products and services and are net of discounts. Product sales consist of simulators, upgrade components, scenarios, scenario software, recoil kits, Threat-Fire<sup>®</sup> and other accessories. Services include installation, limited warranties and related support. Certain of the Company's sales include multiple elements comprising of both products and services. These multiple elements consist of (i) the sale of the product, (ii) installation of the product and (iii) an extended warranty. Each element is considered a separate unit of accounting. The fair values of each unit of accounting are generally established based on the prices charged when sold separately by the Company or based upon estimated selling price. Revenue is allocated to each deliverable based on relative fair values.

The Company recognizes revenue for these products and services when it is realized or realizable and earned when: (i) persuasive evidence of an arrangement exists; (ii) delivery has occurred and/or services have been rendered; (iii) the price is fixed and determinable; and (iv) collection of the resulting receivable is reasonably assured. Shipping fees are charged to customers and recorded as a component of net revenues. All sales and sales contracts, including international sales, are recorded in US dollars.

*Products*

Revenue from the sale of products is recognized when title and risk of loss passes to the customer which is when ownership of the products have transferred to the customer. For customer sales orders, other than United States federal agencies, the Company generally requires deposits in advance of shipments. Customer deposits are recorded as a current liability under deferred revenue on the accompanying balance sheet and totaled \$141,695 and \$658,426 as of June 30, 2016 and December 31, 2015, respectively.

*Services*

Services include installation of product, separately priced extended limited warranties on parts and labor, and technical support. Revenue is recognized for service contracts as earned, which is generally upon completion of installation or, as it relates to the extended warranties, on a straight-line basis over the term of the contract. The Company does warranty its products from manufacturing defects on a limited basis for a period of one year after purchase, but also sells separately priced extended warranties for periods of up to four years after the expiration of the standard one year warranty. After the one year standard warranty expires and during the term of the extended warranty, if the device fails to operate properly from defects in materials and workmanship, the Company will fix or replace the defective product. Deferred revenue for separately priced extended warranties totaled \$1,406,104 and \$865,425 as of June 30, 2016 and December 31, 2015, respectively. The Company's accrual for the manufacturer's warranty liability totaled \$354,961 and \$611,721 as of June 30, 2016 and December 31, 2015, respectively.

***Cost of Products Sold***

Cost of products sold represents manufacturing costs, and consists of materials, labor and overhead related to finished goods and components. Shipping costs incurred related to product delivery are included in cost of products sold.



**VIRTRA SYSTEMS, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**(UNAUDITED)**

***Advertising Costs***

Costs associated with advertising are expensed as incurred. These costs include domestic and international tradeshows, website, and sales promotional materials.

***Research and Development Costs***

Research and development costs are expensed as incurred. Research and development costs primarily include expenses directly related to research and development support projects.

***Concentration of Credit Risk and Major Customers and Suppliers***

Financial instruments that potentially subject the Company to concentrations of credit risk consist of cash and cash equivalents and accounts receivable. The Company's cash and cash equivalents are maintained with financial institutions with high credit standings. The Company had uninsured cash and cash equivalents of \$4,069,055 and \$3,141,304 as of June 30, 2016 and December 31, 2015, respectively.

Sales are typically made on credit and the Company generally does not require collateral. Management performs ongoing credit evaluations of its customers' financial condition and maintains an allowance for estimated losses. Historically, the Company has experienced minimal charges relative to doubtful accounts.

The Company currently purchases small machined parts, custom cartridge assemblies and electronic components from suppliers located in the United States. Although the Company currently obtains many of these components from single source suppliers, the Company could seek to have the parts, custom cartridges and electronic components manufactured elsewhere. Subsequent to the end of the period covered by this report, the Company entered into an Asset Purchase Agreement and acquired a machine shop where the Company can manufacture many of the components needed. This transaction will mitigate the risk associated with single source suppliers. As a result, management believes it can obtain alternative suppliers in most cases without incurring significant production delays. The Company acquires its components on a purchase order basis and does not have long-term contracts with suppliers.

***Income Taxes***

Deferred tax assets and liabilities are recorded based on the difference between the financial statement and the tax basis of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. The Company calculates a provision for income taxes using the asset and liability method, under which deferred tax assets and liabilities are recognized by identifying the temporary differences arising from the different treatment of items for tax and accounting purposes. In determining the future tax consequences of events that have been recognized in the financial statements or tax returns, judgment and interpretation of statutes are required.

In assessing realizable deferred tax assets, management assesses the likelihood that deferred tax assets will be recovered from future taxable income, and to the extent that recovery is not likely or there is insufficient operating history, a valuation allowance is established. The Company adjusts the valuation allowance in the period management determines it is more likely than not that net deferred tax assets will or will not be realized. As of December 31, 2015 and 2014, the Company has provided a valuation allowance for all net deferred tax assets due to the low volume/high dollar nature of sales.

As of June 30, 2016 and December 31, 2015, the Company did not recognize any assets or liabilities relative to uncertain tax positions. Interest or penalties, if any, will be recognized in income tax expense. Since there are no significant unrecognized tax benefits as a result of tax positions taken, there are no accrued penalties or interest. Tax positions are positions taken in a previously filed tax return or positions expected to be taken in a future tax return that are reflected in measuring current or deferred income tax assets and liabilities reported in the financial statements. Tax positions include, but are not limited to, the following:

- an allocation or shift of income between taxing jurisdictions;
- the characterization of income or a decision to exclude reportable taxable income in a tax return; or
- a decision to classify a transaction, entity or other position in a tax return as tax exempt.

**VIRTRA SYSTEMS, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**(UNAUDITED)**

The Company reflects tax benefits only if it is more likely than not that the Company will be able to sustain the tax return position, based on its technical merits. If a tax benefit meets this criterion, it is measured and recognized based on the largest amount of benefit that is cumulatively greater than 50% likely to be realized.

The Company is potentially subject to tax audits for its United States federal and Arizona state income tax returns for tax years ended 2013 to 2015 and 2012 to 2015, respectively; however, earlier years may be subject to audit under certain circumstances. Tax audits by their very nature are often complex and can require several years to complete.

***Impairment of Long-lived Assets***

Long lived assets, such as equipment, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset. Fair value is determined based on discounted cash flows or appraised values, depending on the nature of the asset. Assets to be disposed of, if any, would be separately presented in the balance sheet and reported at the lower of their carrying amounts or fair value less costs to sell, and are no longer depreciated. At period ended June 30, 2016, the Company concluded that there has been no indication of impairment to the carrying value of its long-lived assets so, no impairment has been recorded.

***Stock Based Compensation***

The Company calculates the fair value of stock-based awards using the Black-Scholes-Merton option pricing valuation model, which incorporates various assumptions including volatility, expected term and risk-free interest rates. The assumptions used for the periods ended June 30, 2016 and December 31, 2015, and the resulting estimates of weighted-average fair value per share of options granted during those periods, are as follows:

	<u>June 30, 2016</u>	<u>December 31, 2015</u>
Volatility	104% to 107%	106% to 113%
Risk-free interest rate	1% to 2%	1% to 2%
Expected term	7 years	7 years

The expected term of the options represents the estimated period of time until exercise and is based on historical experience of similar awards, giving consideration to the contractual terms, vesting schedules and expectations of future employee behavior. Expected stock price volatility is based on historical volatility of the Company's stock. The risk-free interest rate is based on the implied yield available on United States Treasury zero-coupon issues with an equivalent remaining term. The Company has not paid dividends in the past and does not plan to pay any dividends in the near future. The estimated fair value of stock-based compensation awards and other options is amortized to expense on a straight line basis over the relevant vesting period. As share-based compensation expense recognized is based on awards ultimately expected to vest, it is reduced for estimated forfeitures. Forfeitures are estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. The Company's forfeiture rate was calculated based on its historical experience of awards which ultimately vested.

***Net income per Common Share***

The net income per common share is computed by dividing net income by the weighted average of common shares outstanding.

***New Accounting Pronouncements***

With the exception of those discussed below, no recent accounting pronouncements or changes in accounting pronouncements during the period ended June 30, 2016 are of significance or potential significance to us.

**VIRTRA SYSTEMS, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**(UNAUDITED)**

In November 2015, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update 2015-17 – "Income Taxes (Topic 740): Balance Sheet Classification of Deferred Taxes". The amendment's purpose is to require deferred tax liabilities and assets be classified as noncurrent in a classified statement of financial position (Balance Sheet). This accounting guidance will become effective beginning in the first quarter of 2017. Early application is permitted. The Company is currently evaluating the effect that the updated standard will have on the financial statements and related disclosures.

**Cost Method for Investment**

In January 2015, the Company entered into a Co-Venture Agreement ("Agreement") with Modern Round, LLC ("Modern Round"), a related party. The Agreement provides Modern Round access to certain software and related technology relating to firearm simulation training. On the effective date of the Agreement, the Company received, 1,365,789 units, representing a 5% ownership interest in Modern Round. The Agreement also provides for the additional grant to the Company of warrants to purchase an additional 1,365,789 units, representing 5% of Modern Round as at the date of the Agreement. The Agreement further provided VirTra with certain anti-dilution rights, including the right to acquire units to assure the Company's ownership of 1% of the outstanding units on a fully diluted basis, as well as the right to purchase up to 5% of any unit offering. These anti-dilution rights terminated upon the completion of a Plan of Merger between Modern Round, LLC and Nuvola Merger SubCo., a subsidiary of Nuvola Inc. ("NMS"), (the "Merger Agreement"), the result of which was that NMS was merged with and into Modern Round with Modern Round continuing as the surviving entity and a wholly owned subsidiary (the "Modern Round Merger"). Pursuant to the terms of the Merger Agreement and subject to the conditions set forth therein, at the effective time of the Modern Round Merger, each unit of Modern Round issued and outstanding as of the effective time, automatically converted into the right to receive approximately 1.2277 shares of Nuvola, Inc. (the "Conversion Ratio"). In addition, on April 14, 2015, Modern Round issued the Company an option to purchase 125,000 units. The option fully vested and became exercisable on the date of grant at an exercise price equal to \$0.50 per unit. The April 14, 2015 option terminates on the tenth anniversary of the date of grant, if not earlier pursuant to the terms of the option. On December 31, 2015, Modern Round completed the Modern Round Merger discussed above. On February 11, 2016 Nuvola, Inc. filed Amended and Restated Articles of Incorporation that had the effect of, among other matters, changing the name of the company to Modern Round Entertainment Corporation ("Modern Round"). As a result of the Modern Round Merger, the Company holds 1,676,748 shares of Modern Round (as adjusted for the Conversion Ratio), options to purchase 153,459 shares of Modern Round at an exercise price of \$.41 per share (as adjusted for the Conversion Ratio), and warrants to purchase 1,676,747 shares of Modern Round at an exercise price of \$.20 per share (as adjusted for the Conversion Ratio).

The Company recorded the estimated fair value of the equity securities received on the measurement date. The units were valued at \$0.10 per unit based on Modern Round membership unit sales to its affiliates. As a result, the Company recognized a gain of \$136,579, which is recorded in other income on the statement of operations. Subsequent to the measurement date, the Modern Round equity securities are accounted for as a cost method investment as the Company does not have the ability to exercise significant influence over Modern Round and the Modern Round equity does not have a readily determinable fair value.

Further, management has deferred recognition of the warrants received until the performance conditions have been met.

**Note 2. Inventory**

Inventory consists of the following as of:

	<u>June 30, 2016</u>	<u>December 31, 2015</u>
Raw materials	\$ 737,895	\$ 755,984
Work-in-progress	<u>235,232</u>	<u>146,658</u>
Total inventory	<u>\$ 973,127</u>	<u>\$ 902,642</u>

**VIRTRA SYSTEMS, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**(UNAUDITED)**

**Note 3. Property and Equipment**

Property and equipment consists of the following as of:

	<u>June 30, 2016</u>	<u>December 31, 2015</u>
Computer equipment	\$ 717,238	\$ 559,158
Furniture and office equipment	178,880	171,732
Machinery and equipment	665,022	608,876
Leasehold improvements	<u>312,267</u>	<u>312,267</u>
Total property and equipment	1,873,407	1,652,033
Less: Accumulated depreciation	<u>(1,232,204)</u>	<u>(1,136,028)</u>
Property and equipment, net	<u>\$ 641,203</u>	<u>\$ 516,005</u>

Depreciation expense was \$96,176 and \$93,512 for the six months ended June 30, 2016 and 2015, respectively.

**Note 4. Accrued Expenses and Other Current Liabilities**

Accrued expenses and other current liabilities consisted of the following at:

	<u>June 30, 2016</u>	<u>December 31, 2015</u>
Manufacturer's warranties	\$ 96,122	\$ 77,400
State and local taxes	49,417	145,947
Other	<u>15,000</u>	<u>15,000</u>
Total accrued expenses and other current liabilities	<u>\$ 160,539</u>	<u>\$ 238,347</u>

**Note 5. Related Party Transactions**

The Company reimburses its executive officers for business expenses charged to personal credit cards. The Company makes monthly payments directly to the card issuer for these business expenses incurred on behalf of the Company. As of June 30, 2016 and December 31, 2015 the balance payable by the Company for the use of these personal credit cards totaled \$1,185 and \$3,934, respectively, which is included in accounts payable on the balance sheet.

During the six months ended June 30, 2016, the Company issued 225,000 stock options to purchase shares of common stock at a purchase price of \$0.1399 and 225,000 stock options to purchase shares of common stock at a purchase price of \$0.1115. All of the options are exercisable within seven years of grant date.

During the six months ended June 30, 2016, related parties redeemed 3,250,000 previously awarded options pursuant to the Company's stock option policy. These redemptions resulted in \$367,038 in expense for the period which is part of total redemption expense of \$467,724 discussed in Note 8 below.

**VIRTRA SYSTEMS, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**(UNAUDITED)**

**Note 6. Commitments and Contingencies**

*Operating Lease Obligations*

The Company's operating lease obligations primarily relate to a facility lease for the Company's corporate office space located at 7970 South Kyrene Road, Tempe, Arizona 85284, which expires in April, 2019, unless renewed.

The Company has recognized a liability of \$142,483 and \$159,941 as of June 30, 2016 and December 31, 2015, respectively, relative to the increasing future minimum lease payments in the above table. Rent expense was \$182,489 and \$182,365 for the six months ended June 30, 2016 and 2015, respectively and \$89,678 and \$83,246 for the three months ended June 30, 2016 and 2015, respectively.

*General or Threatened Litigation*

From time to time, the Company is notified of threatened litigation or that a claim is being made against it. The Company's policy is to not disclose the specifics of any claim or threatened lawsuit until such complaint is actually served on the Company. After consultation with appropriate legal counsel, if it is determined that the Company is not at fault, the Company will defend itself accordingly. Although we do not expect the outcome in any pending individual case to be material, the outcome of any litigation is inherently uncertain and there can be no assurance that any expense, liability or damages that may ultimately result from the resolution of these matters will be covered by our insurance or will not be in excess of amounts provided by insurance coverage and will not have a material adverse effect on our business, operating results or financial condition. As of June 30, 2016 and December 31, 2015, respectively, the Company has no accrual for general or threatened litigation and the Company believes its exposure to be de minimis in nature.

*Employment Agreements*

On April 2, 2012, the Company entered into three-year Employment Agreements with its Chief Executive Officer and Chief Operating Officer that call for base annual salaries of \$195,000 and \$175,000, respectively, subject to cost of living adjustments, and contain automatic one-year extension provisions. Capitalized terms in this note are defined in the Employment Agreements. If the Company's Chief Executive Officer or Chief Operating Officer are terminated by the Company for any reason other than for Cause, or if the Executive voluntarily terminates his own employment for Good Reason but not including a Change in Control, then the Company shall, subject to the terms of the Employment Agreements, be obligated to pay the Executive an amount equal to the product of the greater of (a) the Executive's annual base salary in effect on the day preceding the date of such termination or (b) the Executive's annual base salary during the twelve full calendar months preceding the date of such termination, times three. This payment shall be payable in 18 equal monthly payments commencing on the first day of the month following the month in which the termination occurs. If a Change of Control of the Company occurs while the Executive is an employee of the Company and within 36 months from the date of such Change in Control the Company terminates the Executive's employment for any reason (except for the death or disability of the Executive or for Cause) or the Executive terminates his employment for any reason, then the Company shall, subject to certain limitations, pay the Executive any earned and accrued but unpaid base salary through the date of termination plus an amount of severance pay equal to the product of the greater of (a) the Executive's annual base salary in effect on the day preceding the date on which the Change of Control occurred or (b) the Executive's annual base salary during the twelve full calendar months preceding the date on which the Change of Control occurred, times four. These employment agreements have been automatically extended.

**Note 7. Line of Credit**

The Company has a line of credit agreement with a financial institution with a maximum availability of \$750,000. The line of credit is secured by the Company's eligible accounts receivable and inventory and bears interest at varying rates, which at June 30, 2016 and December 31, 2015 was floating equal to prime with no floor. Interest expense was \$0 for the periods ended June 30, 2016 and December 31, 2015. The effective rate of interest for the periods ended June 30, 2016 and December 31, 2015 was 3.5%, respectively. The line of credit, which was amended and renewed in September 2015, primarily to include a change in interest rate, matures in September 2016, and requires monthly payments of interest only. As of June 30, 2016 and December 31, 2015, there were no amounts outstanding under the line of credit.

**VIRTRA SYSTEMS, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**(UNAUDITED)**

**Note 8. Stockholders' Equity**

*Authorized Capital*

The Company has authorized the issuance of two classes of stock designated as "common stock" and "preferred stock," each having a par value of \$0.005 per share. The Company is authorized to issue 500,000,000 shares of common stock and 2,000,000 shares of preferred stock.

*Treasury Stock*

The Company did not repurchase any stock in the six months ended June 30, 2016. The Company purchased 35,000 shares of treasury stock for \$5,597 during the year ended December 31, 2015.

*Stock Options*

The Company periodically issues non-qualified incentive stock options to key employees, officers and directors under a stock option compensation plan approved by the Board of Directors in 2009. Terms of option grants are at the discretion of the Board of Directors. The Board of Directors previously approved a quarterly grant of a total of 100,000 stock options to the CEO, 75,000 stock options to the COO/Secretary, and 50,000 stock options to any non-employee board member. During the period ended June 30, 2016, the Company issued 450,000 stock options per the Board of Directors resolution to these related parties. The following table summarizes all compensation plan stock options as of June 30, 2016.

	Number of Stock Options	Weighted Average Exercise Price
Outstanding at January 1, 2016	16,679,340	\$ 0.052
Granted	450,000	\$ 0.126
Redeemed	(4,824,240)	\$ 0.040
Cancelled	0	\$ -
Outstanding at June 30, 2016	<u>12,305,000</u>	<u>\$ 0.068</u>
Options exercisable at June 30, 2016	<u>11,381,667</u>	<u>\$ 0.071</u>

Per the company's standard policy, during the six month period ended June 30, 2016, there were 4,824,240 options nearing expiration that were redeemed and cancelled resulting in \$467,724 of expense being recorded.

*Warrants*

As part of the January 2015 Co-Venture Agreement, the Company granted warrants to affiliates of Modern Round, a related party, to purchase 5% of the Company's capital stock on a fully diluted basis. The warrants are exercisable commencing at the earlier of the first anniversary of Modern Round opening its first range facility utilizing VirTra Technology or after Modern Round opening its first range facility utilizing VirTra Technology and the payment of all required US/Canada Minimum Royalty Payments during the first 12 month period has been made to VirTra. The Company also granted warrants to affiliates of Modern Round to purchase 5% of the Company's capital stock on a fully diluted basis, which are exercisable any time subsequent to Modern Round's payment of \$2.0 million in royalty fees. The warrants have a contractual term of five years and an exercise price of \$0.1367. As of June 30, 2016, the Company has not expensed the fair value of the warrants because none of the warrants have vested.

**VIRTRA SYSTEMS, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**(UNAUDITED)**

**Note 10. Subsequent Events**

On August 2, 2016, the Company entered into and concluded an Asset Purchase Agreement (“APA”) with Profiles Tool and Engineering, Inc., an Arizona corporation that operated an engineering and custom machining facility in Mesa, AZ (“Profiles”), . The APA provides that the Company purchased all the assets, properties, rights and goodwill of Profiles, as well as certain liabilities. The total purchase price, including assumed liabilities, was \$286,220. With the purchase of this machine shop with its machinery and tools the Company will be able to enhance its ability to efficiently create new simulated weapons with required features and to be better equipped to meet client and market needs.

## ISSUER'S BUSINESS, PRODUCTS AND SERVICES

### DESCRIPTION OF THE BUSINESS OPERATIONS

VirTra develops, sells and supports use of force training and marksmanship firearms training systems and accessories for law enforcement, military or civilian use. VirTra's simulators use software, hardware and content to create uniquely effective and realistic training that does not require live ammunition or less-than-lethal munitions, which can both save money and provide certain training capabilities unavailable to live fire exercises. The Company has developed a higher standard in simulation training including capabilities such as: multi-screen video based scenarios, unique scenario authoring ability, superior training scenarios, the patented Threat-Fire™ shoot-back system, powerful gas-powered simulated recoil weapons, and more. VirTra has a co-venture agreement with Modern Round to provide the underlying technology for their simulated shooting upscale lounge business concept.

### DATE AND STATE OF INCORPORATION

The original business started in 1993 as Ferris Productions, Inc. In September 2001, Ferris Productions, Inc. merged with GameCom, Inc. to ultimately become VirTra Systems, Inc., a Texas Corporation. The corporate name was changed to VirTra Systems, Inc. on April 30, 2002.

### PRIMARY AND SECONDARY SIC CODES

Primary SIC Code is: 3699-0300 Electronic Training Devices.

Secondary SIC Code is: 7373 Computer Integrated Systems Design

### FISCAL YEAR END DATE IS DECEMBER 31

### PRINCIPAL PRODUCTS OR SERVICES AND THEIR MARKETS

#### *Principal Products*

V-300™ Simulator – a 300° wrap-around screen with video capability is the higher standard for simulation training

V-180™ Simulator – a 180° screen with video capability is for smaller spaces or smaller budgets

V-100™ Simulator – a single-screen based simulator system

V-ST™ Simulator – a highly-realistic single screen simulated shooting range simulator with the ability to scale to multiple screens

Top SME Content – content supplied with our simulators is approved by top Subject Matter Experts (SME)

V-Author™ Software – allows users to create, edit, and train with content specific to agency's objectives

Simulated Recoil – a wide range of highly realistic and reliable simulated recoil kits/weapons

Return Fire Device – the patented Threat-Fire™ device which applies real-world stress on the trainees during simulation training

#### *Principal markets (both domestic and international)*

Law Enforcement judgmental use-of-force simulation training

Military firearms simulation training

Civilian simulation shooting market

VirTra considers that some or all of the markets listed above could experience growth in the future, but such expansion is not guaranteed. Some reasons as to why simulation training markets might expand include:

- Simulation training can save money as compared with live fire and in times of constricting budgets, money savings are often prioritized.
- Live fire training raises environmental, noise and accessibility concerns.
- Realistic training that is too dangerous for live fire (threats from any direction while interacting with photorealistic humans in complex 360° environments).
- With technology improvements, simulator training capabilities and effectiveness continue to grow.



### ***Market Penetration***

VirTra has hundreds of simulators installed at this time in both the US and worldwide. However, management feels we are in the early stages of market penetration for all three markets listed above.

The Company's Co-venture agreement with Modern Round Entertainment Corporation is at an early stage with one Modern Round virtual shooting lounge facility currently in operation.

### ***Distribution Channels***

VirTra directly markets and sells its products throughout the United States. It also works with various companies throughout the world to distribute its products or serve as prime contractor on particular programs. For product sales outside the United States, it relies on carefully selected professional distributors or agents to sell its products.

### ***Suppliers***

VirTra produces some of their own products as well as relying on a variety of suppliers. We do not expect to encounter future delays with its suppliers that would have a material impact on the Company. However, supplier delays would adversely affect the Company.

### ***The Need for Realistic Training***

The world can be a very dangerous place. Both soldiers and law enforcement officers are expected to make the correct decisions with excellent marksmanship in split-second life-and-death situations. The better and more realistic the training, the greater the chance the trainee will succeed when lives hang in the balance and threats are real.

### ***Return Fire***

In a real engagement, threats can cause harm or even death; this weighs heavily upon the trainee and certainly affects their responses. VirTra invented the patented Threat-Fire™ device, which simulates return fire with a split-second electric shock. Many contend that the ability to safely simulate return fire enhances the effectiveness of simulation training and forces trainees to take the exercises more seriously.

### ***Licensing***

VirTra licenses its software or other intellectual property to other companies from time to time, when such licensing makes business sense and would enhance training effectiveness.

### ***Service and Support***

VirTra is committed to providing exceptional service and support for its customers. If problems are encountered, our service and engineering employees attempt to resolve the issue quickly and efficiently. We have a long tradition of standing behind our products with excellent customer service.

### ***Competition***

Simulation competitors include, but are not limited to, the following: Cubic Defense Applications, FAAC, Laser Shot, Meggitt, and Ti Training.

Other alternatives to simulation training include, but are not limited to, live fire exercises and/or man-marker round training.

## **ISSUER'S FACILITIES**

VirTra's headquarters are located at: 7970 S. Kyrene Road, Tempe, AZ 85284. The Company has a renewable lease agreement for the building expiring April, 2019. The stand-alone air conditioned building is approximately 40,000 square feet with 80 parking spaces. Approximately 50% of the building is production space and warehouse with the remaining 50% being office space.

## OFFICERS, DIRECTORS AND CONTROL PERSONS

Listed below are the names of executive officers, directors, general partners and control persons (control persons being those who are beneficial owners of greater than five percent (5%) of any class of the equity securities), as of the date of this information statement.

Name	Position(s)	Date of Appointment
Bob Ferris	Chief Executive Officer and Chairman of the Board of Directors	05/13/08
Matt Burlend	Chief Operating Officer and Secretary	12/30/08
Jeff Brown	Board of Directors Member	08/10/11

None of the foregoing persons have, in the last five years, been the subject of:

- A conviction in a criminal proceeding or named as a defendant in a pending criminal proceeding (excluding traffic violations and other minor offenses);
- The entry of an order, judgment, or decree, not subsequently reversed, suspended or vacated, by a court of competent jurisdiction that permanently or temporarily enjoined, barred, suspended or otherwise limited such person's involvement in any type of business, securities, commodities, or banking activities;
- A finding or judgment by a court of competent jurisdiction (in a civil action), the Securities and Exchange Commission, the Commodity Futures Trading Commission, or a state securities regulator of a violation of federal or state securities or commodities law, which finding or judgment has not been reversed, suspended, or vacated;
- The entry of an order by a self-regulatory organization that permanently or temporarily barred suspended or otherwise limited such person's involvement in any type of business or securities activities.

*Beneficial Shareholders (holder of shares, shares in custody, options, or warrants).*

Below is a list of beneficial shareholders owning more than ten percent (10%) of any class of the issuer's equity securities and/or any beneficial shareholders who are corporate officers or directors.

Beneficial Owner	Officer or Director	Amount of Beneficial Ownership	Percent of Class
Robert Ferris 7970 S. Kyrene Rd. Tempe, AZ 85284	CEO and Director	14,539,915	9.2%

## THIRD PARTY PROVIDERS

Listed below are outside provider who advise the issuer on matters relating to operations, business development and disclosure:

### *Intellectual Property and Business Counsel*

Mark F. Wright  
Wright Law Group, PLLC  
1959 South Power Road,  
Suite 103-376  
Mesa, AZ 85206  
(480) 499-3584  
mwright@wrightlawgroup.com

### *Public Relations*

Financial Profiles, Inc.  
11601 Wilshire Boulevard  
Suite 1920  
Los Angeles, CA 90025  
(310) 478-2700  
vtsi@finprofiles.com

### *Auditor*

Robert Semple  
Semple, Marchal & Cooper, LLP  
2700 North Central Avenue, Ninth Floor  
Phoenix, AZ 85004  
(602) 241-1500  
mns@semplecpa.com

## ISSUER CERTIFICATION

I, **Robert D. Ferris**, certify that:

I have reviewed this quarterly disclosure statement of VirTra Systems, Inc.;

Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which statements were made, not misleading with respect to the period covered by this disclosure statement; and

Based on my knowledge, the financial statements and other financial information included or incorporated by reference in this disclosure statement, fairly represent, in all material respects, the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

Date: August 15, 2016

*/s/ Robert D. Ferris*

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CEO/Chairman